

Message Text

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ORIGIN ARA-14

INFO OCT-01 ISO-00 COME-00 /015 R

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APPROVED BY ARA/ECP: DTAHR
USDOC/MEPD:TJASPER (PHONE)
USDOC/OIM:HLINDOW (PHONE)
ARA/AND:CFULLER (INFO)

-----132355Z 054074 /66

R 131852Z JUN 77
FM SECSTATE WASHDC
TO AMEMBASSY LIMA

UNCLAS STATE 136242

E.O. 11652: N/A

TAGS: BEXP, PE

SUBJECT: FY-77 CAP FOR PERU

REF: LIMA A-64

1. WASHINGTON COMMERCIAL ACTION GROUP (WCAG) MET AFTERNOON JUNE 9 TO DISCUSS PERU'S CAP FOR FY 77. POST IS TO BE COMMENDED FOR WHAT IS OBVIOUSLY WELL THOUGHT OUT PROGRAM WHICH IS AMBITIOUS, BUT AT SAME TIME ACHIEVABLE. SINCE ARA COMMERCIAL COORDINATOR HAD CHANCE TO OBSERVE FLORIDA TRADE MISSION (CAMPAIGN 1), AND TALK WITH MEMBERS, WCAG HAS BETTER FEEL FOR LIMA'S CAPABILITIES, ESPECIALLY TALENTS OF IMPRESSIVE LOCAL STAFF.

2. AS POST AWARE, CAMPAIGN 2 (METALWORKING IOGA) POSTPONED UNTIL EARLY CY 78. CAMPAIGN 4 (CHEMICALS AND PETROCHEMICALS TRADE MISSION) CANCELLED, BUT OTHERWISE, UNCLASSIFIED

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MISSIONS REMAIN AS LISTED IN REFAIR.

3. WCAG COMMENDS LIMA FOR COMMERCIAL REPORTING, ESPECIALLY MINERALS REPORT. ALSO WANTS TO SUGGEST EMBASSY MAY WANT TO UPGRADE ACTION 5 OF OTHER ACTIVITIES, "UPDATING ALL MAJOR PROJECTS" TO FULL-FLEDGED CAMPAIGN. MEPD FINDS THIS ACTION MOST WELCOME, AND ENCOURAGES

CONTINUATION OF TIMELY REPORTING AND REPRESENTATION ACTIVITIES. COMMERCE HAS IDENTIFIED FOLLOWING PROJECTS AS BEING PARTICULARLY ACTIVE DURING COMING MONTHS:

- 1) BAYOVAR REFINERY AND PETROCHEMICAL PROJECT.
- 2) INDU PERU PROJECTS (SODA ASH, PHARMACEUTICALS BAGASSE PULP MILL)
- 3) CHIMBOTE STEEL MILL
- 4) MINERALS DEVELOPMENT PROGRAMS OF CENTROMIN AND MINERO PERU.
- 5) TELECOMMUNICATIONS PROJECT SPONSORED BY ANTEL.

4. ALSO, MEPD WOULD LIKE TO KNOW AS MUCH AS POSSIBLE ABOUT EL CHORRO AND CARHUAQUERO HYDROELECTRIC PROJECTS AND BE ALERTED TO FEASIBILITY PROJECTS AS SOON AS THEY HAVE GO AHEAD FROM EITHER PRIVATE SECTOR OR GOP IF GOVERNMENT-SPONSORED.

5. FINAL SUGGESTION FROM WCAG IS TO ADD ANDEAN COMMON MARKET DEVELOPMENTS AS THEY ARE LIKELY TO AFFECT U.S. SUPPLIERS. EMBASSY REPORTING HAS BEEN EXCELLENT, AND COMMERCIALLY-SLANTED ASSESSMENT WOULD BE VERY WELCOME. APPRECIATE CONTINUING ACTIONS SUCH AS POST'S EFFORTS TO PERSUADE PERUVIANS OF MERITS OF UNCLASSIFIED

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U.S. COLOR TV SYSTEM.

6. AGAIN, WCAG WISHES TO COMMEND EMBASSY FOR CAP. WE WILL BE INTERESTED TO SEE IF UPCOMING MISSIONS MATCH SUCCESS OF FLORIDA MISSION AND SEEING LIMA'S PROPOSAL FOR FY 78 CAP. VANCE

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Message Attributes

Automatic Decaptoning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 13-Jun-1977 12:00:00 am
Decapton Date: 01-Jan-1960 12:00:00 am
Decapton Note:
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Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
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Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Source: CORE
Document Unique ID: 00
Drafter: KSRICHARDSON:LM
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770211-0113
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770662/aaaaccnl.tel
Line Count: 103
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e6c0c97d-c288-dd11-92da-001cc4696bcc
Office: ORIGIN ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 LIMA A-64
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 20-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2172980
Secure: OPEN
Status: NATIVE
Subject: FY-77 CAP FOR PERU
TAGS: BEXP, PE
To: LIMA
Type: TE
vdkvgwkey: odbc://SAS/SAS.dbo.SAS_Docs/e6c0c97d-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009